DIGITAL VANTAGE POINT
PARTNERSHIP PROGRAM

Digital Vantage Point offers several partner levels, from low commitment referral partnerships to full implementation partnerships. By partnering with Digital Vantage Point, you will gain strong product offerings for NAV customers who require any form of e-Commerce. Digital Vantage Point will offer all the training and resources you could possibly need.

Built and managed in NAV, the Nav-to-Net™ e-Commerce solution suite will leverage a customer's existing investment in NAV. This makes for profitable websites, better business management, and an enduring solution that encourages long term business relationships.

REFERRAL PARTNERS

- Refer existing and prospective customers to Nav-to-Net™ and Digital Vantage Point and we will handle the entire process from there
- Receive a referral fee for license orders
- No need for sales or product training
- No exclusivity requirements - Nav-to-Net™ does not need to be the only e-Commerce solution you offer in this space

SALES PARTNERS

- With light sales training, promote Nav-to-Net™ to customers without worrying about the delivery of the project
- Become an authorized reseller of a Certified for Microsoft Dynamics (CfMD) solution
- Become the go-to sales partner for NAV e-Commerce solutions
- Receive higher referral fees

IMPLEMENTATION PARTNERS

- Handle projects from demo to delivery to support; Digital Vantage Point provides all necessary training, resources, and additional technical support where needed
- Digital Vantage Point directs additional sales and service opportunites to partners when appropriate
- Receive the highest level of referral fees
- Gain additional service revenue for providing Nav-to-Net™
- Become an authorized reseller of a Certified for Microsoft Dynamics (CfMD) solution

For more information about our partnership program, email us at info@dvp.net with your questions.

BUSINESS BENEFITS

The Nav-to-Net™ suite has feature-rich solutions for B2B, B2C, and B2E, complete with developer-friendly options and a variety of add-ons like Vendor Portals, Sales Agent Portals, and Configurator. By being a Digital Vantage Point partner, you strengthen your product portfolio and become more competitive.

SEAMLESS INTEGRATION

Nav-to-Net™ fits existing NAV customizations resulting in less work all around with seamless and tight integration. Many of the features can also be customized for a tailor-fit solution for any business in any industry. Built in NAV and managed completely in NAV, there are multiple benefits to both the partners and end customers.

TRAINING AND RESOURCES

Digital Vantage Point provides in-depth training and everything partners need, tailored to the specific education needs as a partner. There is also a partner portal for quick access to training materials, marketing collateral, hotfixes, and more.

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